

Member Day Road Show

Masthead's Member Day Road Show provided members around the country with a great opportunity to network with each other, as well as with product partners and industry stakeholders. The Road Show theme was "What you need to know to stay in business as an independent broker" and members were treated to a host of interesting topics, including "How to generate revenue in a broker's practice" and "New FAIS education compliance requirements", presented by experts in their respective fields.

The keynote address was delivered by the FAIS Ombud, Charles Pillai, and brokers were introduced to Metropolitan Life, the latest Product Provider to join Masthead. The accompanying Trade Fair presented members with the latest product information, and the day was perfectly rounded off with a fantastic lunch and great give-aways.

Hats off to the captains of industry

The Masthead team took their hats off to the captains of the industry and sent them as invitations to all their product partners. Masthead celebrated with the captains of the industry, who are all Masthead product partners - Old Mutual; Metropolitan Odyssey; Sanlam; Auto & General; and Old Mutual Bank. Liberty Life and Metropolitan Life have recently joined the captain's table, having signed distribution agreements with Masthead.

